

Bank Branch Management

Retail Banking



A complete guide to understand the retail banking aspects

Themes of this product:

- Understand different types of loan products offered by banks
- Discuss the practices generally followed by banks in mortgage lending
- Discuss the terms and conditions applicable to auto loans
- Discuss the role and functions of tellers
- * **Note:** This course can be customized to meet your Country / Region specific requirements.

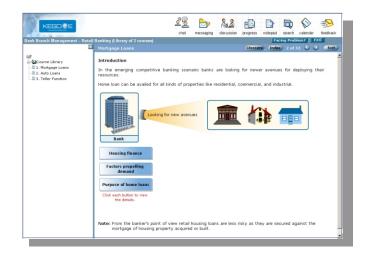
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Bank Branch Management - Retail Banking



Overview

This e-learning course on 'BBM-Retail Banking' is designed to help users understand different types of loan products offered by banks. Further, the course discusses in detail about different aspects like: features of mortgage loans and auto loans. The course also discusses the role and functions of tellers in banks.



Course Level: Basic to Intermediate

Library of 3 Courses

Duration of each course- 1.0 Hour

On completion of this course, you will be conversant with:

- Two major types of loan products
- Different types of mortgages
- General practice followed by banks in mortgage lending
- Features of auto loans
- The terms and conditions applicable to auto loans
- Role and functions of tellers

Target Audience:

Those who are interested in understanding retail banking aspects.

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Bank Branch Management - Retail Banking



Library of 3 Courses Duration of each course- 1.0 Hour

1. Mortgage Loans

- Definition and explanation of mortgage
- The essential components of a mortgage
- Different types of mortgage
- Generally followed practices in mortgage lending

2. Auto Loans

- Meaning of auto loans
- The features of auto loans
- Types of auto loans
- Meaning of credit score
- The terms and conditions applicable to auto loans

3. Teller Functions

- The main functions of a commercial bank from the teller's point of view
- The role of tellers
- The functions of tellers
- The knowledge and skill required for tellers
- The regulatory compliance requirements for tellers

Available Products



KESDEE's Off-the-Shelf e-Learning Course Libraries

Product Name No. of Courses

1. Asset Liability Management Library of 28 Courses 2. Liquidity Management and Contingency Funding Plan Library of 18 Courses 3. Financial Institution Analysis - CAMELS Approach Library of 08 Courses 4. Financial Mathematics Library of 07 Courses 5. Global Banking Supervision Library of 15 Courses 6. Capital Adequacy Planning (Basel I) Library of 30 Courses 7. Basel-II-Invirestity Library of 30 Courses 8. Operational Risk Management – Basel II Library of 90 Courses 9. Futures and Forwards Library of 90 Courses 9. Futures and Forwards Library of 90 Courses 9. Credit Analysis Library of 90 Courses 9. Library of 90 Courses 9. Credit Risk Library of 90 Courses 9. Library of 90 Courses 9. Credit Risk Modeling Library of 90 Courses 9. Credit Risk Modeling Library of 90 Courses 9. Library of 90 Courses 9. Library of 90 Courses 9. Asset Library of 90 Courses 9. Money Markets 1. Library of 90 Courses 9. Correling Exchange Management 1. Library of 90 Courses 9. Crim - Lore 1. Library of 90 Courses 9. Crim - Lore 1. Library of 90 Courses 9. Crim - Lore			
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^{*} CTM: Corporate Treasury Management

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